## Expense Budgets Presentation

Contracted Services, Supplies \& Materials, Other, Utilities, \& Equipment

March 11, 2021
School Committee
Finance Subcommittee

## Budget Presentation

## Purpose

$\checkmark \quad$ Educate School Committee and public on key areas of PSB including programs, services, and departments
$\checkmark$ Presentations typically will include a combination of background information about area, and also costs, cost drivers, staffing, and challenges
$\checkmark$ Presentations on areas requested by School Committee, ongoing public interest, and those identified by Superintendent

Intention is to provide a level of transparency and detail not typically provided about programming and costs

## Total Expense Budget

| Expense Budget | FY20 | FY21 | Supt Budget <br> Revision as of <br> March 18 | \$ Change <br> from FY 21 | \% Change <br> from FY 21 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Contracted Services | $\$ 11,699,864$ | $\$ 11,639,625$ | $\$ 14,381,903$ | $\$ 2,742,278$ | $23.56 \%$ |
| Supplies | $\$ 1,833,497$ | $\$ 1,751,453$ | $\$ 2,518,453$ | $\$ 767,000$ | $43.79 \%$ |
| Other Charges | $\$ 1,102,213$ | $\$ 1,053,534$ | $\$ 1,053,534$ | $\$ 0$ | $0.00 \%$ |
| Utilities | $\$ 10,350$ | $\$ 7,350$ | $\$ 7,350$ | $\$ 0$ | $0.00 \%$ |
| Equipment | $\$ 1,191,685$ | $\$ 1,209,290$ | $\$ 1,209,290$ | $\$ 0$ | $0.00 \%$ |
| Total Expense <br> Budget | $\$ 15,837,609$ | $\$ 15,661,252$ | $\$ 19,170,530$ | $\$ 3,509,278$ | $22.41 \%$ |

## Agenda

(1.) Contracted Services (52* accounts)
(2.) Supplies \& Materials (53* accounts)
(3.) Other (55* accounts)
(4.) Utilities (56* accounts)
(5.) Equipement/Capital(5A or 6A* accounts)
(1.) Contracted Services
(52* accounts)


## Services

Requires a contract.
Services are expenses that are provided by an outside vendor which do not include goods. Expenditures for services that by their nature can be performed only by persons or firms with specialized skills and knowledge.
The primary reason for the expenditure is the service provided. A "product" or material good may or may not result from expenditure.

## Services

This includes a wide variety of activities, from outside consultants to the services provided by private residential placements for children receiving special education services.

- Example: The Public Schools of Brookline contracts out Transportation Services to a number of private companies. You will find the total budget for the contract under the services line in their budget table.


## Examples of Services

## Office of Student Services Examples

$\checkmark$ Brookline Center for Community Mental Health
$\checkmark$ Landmark School Outreach Program Consulting
, Proportionate Share Services
$\checkmark$ Legal Services
Online Teaching Resources/Tools (Lexia Learning, Read Naturally, etc.)
$\checkmark$ District Wide Physician Services
$\checkmark$ Evaluations in Other Languages

## Examples of Services (con't)

, Computer software (e.g. Canvas, Google Classroom, SeeSaw) Photocopier service contracts (HP)
$\checkmark$ Auditing services (End of Year Report, Student Activity Accounts)
$\checkmark$ Cell phones (all departments)
$\checkmark$ Translation services (for what we cannot do in-house)

## 524008 General Consulting - Vendors Paid over \$10,000

FY 20BAYSTATE INTERPRETER \$ 92,372.31
SUFFOLK UNIVERSITY ..... \$ 60,200.00
FRONTLINE TECHNOLOGY ..... \$ 25,314.23
NESDEC ..... \$ 18,160.00
CROPPER GIS CONSULTI ..... \$ 18,000.00
ANTI-DEFAMATION LEAG ..... \$ 16,500.00
INTERNATIONAL TRANSL ..... \$ 11,045.71
PRIMARY SOURCE INC ..... \$ 10,000.00

## FY 21 as of 3/9

LANDMARK SCHOOL INC \$44,925.00 SUNBELT STAFFING LLC \$ 32,906.93 FRONTLINE TECHNOLOGY \$ 26,541.97 PRIMARY SOURCE INC \$10,000.00

Budget
Expended:
\$922,338 \$279,317

Budget
Expended:
\$688,400
$\$ 237,478$

## Services Budget

|  | BUDGET | \% Change Year over Year |
| :---: | :---: | :---: |
| 2022 | $\$ 14,381,903$ | $19.07 \%$ increase |
| 2021 | $\$ 11,639,625$ | $0.52 \%$ decrease |
| 2020 | $\$ 11,699,864$ | $10.98 \%$ increase |
| 2019 | $\$ 10,542,721$ | $11.05 \%$ increase |
| 2016 | $\$ 9,493,643$ | $0.09 \%$ decrease |
| 2015 | $\$ 9,502,275$ | $13.80 \%$ increase |
| 2010 | $\$ 8,349,788$ | $28.48 \%$ increase |
| 2005 | $\$ 6,498,724$ |  |


| 52-Service Category | FY21 <br> Revised <br> Budget | FY22 <br> Request | Variance |
| :---: | :---: | :---: | :---: |
| Out-of District TUITION (SPEC EDUC) | \$6,319,708 | \$7,144,727 | \$825,019 |
| 524631 TRANSPORT-PRIVATE CARRI (SPEC EDUC) | \$2,623,182 | \$2,923,182 | \$300,000 |
| 524008 GENERAL CONSULT SERVICE | \$688,400 | \$778,660 | \$90,260 |
| 523590 BUILDING CLEANING SERVI | \$545,812 | \$545,812 | \$0 |
| 522016 COMPUTER SOFTWARE R \& M | \$246,598 | \$606,598 | \$360,000 |
| 523011 COPY EQUIP RENTAL/LEASE | \$218,945 | \$218,945 | \$0 |
| 524020 LEGAL SERVICES | \$172,374 | \$172,374 | \$0 |
| 524005 MEDICAL/HOSPITAL SERVICE (SPEC EDUC) | \$143,296 | \$143,296 | \$0 |
| 524526 ANCILLARY THERAPY SERVI (SPEC EDUC) | \$110,000 | \$110,000 | \$0 |
| 523020 SOFTWARE LICENSES | \$131,535 | \$ 431,535 | \$ 300,000 |
| Adjustments Unallocated |  | \$ 867,000 | \$ 867,000 |
| Other | \$ 439,775 | \$ 439,775 | \$ |
|  | \$11,639,625 | \$14,381,904 | \$2,742,279 |

## Tuition Budget

|  |  | FY21 <br> Budget <br> Town <br> Meeting | FY 21 <br> Budgeted <br> Students | FY2022 <br> Projection | FY 22 <br> Students | Change | Change in Students |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9100 | Tuition to Mass Schools | \$48,034 | 1 | \$57,184 | 1 | \$9,150 | - |
| 9200 | Tuition to Out-of-State Schools | \$306,642 | 2 | \$92,006 | 2 | -\$214,636 | - |
| 9300 | Tuition to Non-Public Schools | \$5,823,844 | 61 | \$6,744,862 | 71 | \$921,018 | 10 |
| 9400 | Tuition to Collaboratives | \$141,188 | 3 | \$250,675 | 5 | \$109,487 | 2 |
| Total Tuition Budget |  | \$6,319,708 | 67 | \$7,144,727 | 79 | \$825,019 | 12 |
|  | Circuit Breaker Offset | \$1,971,547 |  | \$2,292,164 |  | \$320,617 |  |
| Operating Budget |  | \$4,348,161 |  | \$4,852,563 |  | \$504,402 |  |

## Services

Object Summaries

- OpenGov will have breakdown of 52 accounts by object code

Vendor Information at Open Checkbook
https://www.brooklinema.gov/1346/Open-Government

- Checkbook Report


## 2. Supplies \& Materials <br> (53* accounts)



## Supplies and Materials

As a general guideline, a supply item is any article or material which meets at least one of the following conditions:

It loses its original shape or appearance with use (art supplies); It is expendable, if it becomes damaged or if it wears out (pens)
Typically better to replace it with an entirely new unit rather than repair it (stapler);
It is an inexpensive item whose small unit cost (less than $\$ 5,000$ ) makes it inadvisable to capitalize the item;

## Supplies and Materials

Supply accounts encompass costs for goods that have an expected life of less than one year.

Under this group, we charge textbooks, pens, paper, copy supplies, etc.
, Example: The BHS Science Department decides to order 15 sheep brains for a Biology class. This is charged to the BHS Science Instructional Supply account.

## 533110 INSTRUCTIONAL SUPPLIES Vendors Paid over \$10,000

| FY 20 |  |
| :--- | :--- |
|  |  |
| W B MASON CO | $\$ 163,701.04$ |
| GATEWAY EDUCATION HO | $\$ 120,000.00$ |
| AMAZON.COM | $\$ 57,874.77$ |
| SCHOOL SPECIALTY INC | $\$ 44,293.41$ |
| HEINEMANN | $\$ 36,770.51$ |
| WILSON LANGUAGE TRAI | $\$ 29,461.19$ |
| NCS PEARSON, INC | $\$ 26,158.25$ |
| B \& H FOTO ELECTRONIC | $\$ 18,902.15$ |
| HANDWRITING WITHOUT | $\$ 17,351.79$ |
| CAROLINA BIOLOGICAL | $\$ 12,676.42$ |
| DEMCO, INC. | $\$ 12,499.95$ |
| POLAR ELECTRO INC | $\$ 12,093.49$ |
| ERIC ARMIN, INC | $\$ 10,902.83$ |

## FY 21 as of $3 / 9$

GATEWAY EDUCATION HO \$159,974.92 W B MASON CO \$83,121.39
AMAZON.COM
\$58,514.35
WILSON LANGUAGE TRAI
\$37,754.96 VALERIO DOMINELLO \& SCHOOL SPECIALTY INC \$26,130.75 \$20,708.43 HEINEMANN \$14,369.17
TERC
\$12,400.00
NCS PEARSON, INC

## Supplies and Materials Budget

|  | BUDGET | \% Change Year over Year |
| :---: | :---: | :---: |
| 2022 | $\$ 2,518,453$ | $43.79 \%$ increase |
| 2021 | $\$ 1,751,453$ | $4.47 \%$ decrease |
| 2020 | $\$ 1,833,497$ | $10.62 \%$ decrease |
| 2019 | $\$ 2,051,297$ | $9.45 \%$ decrease |
| 2016 | $\$ 2,265,338$ | $7.87 \%$ increase |
| 2015 | $\$ 2,099,980$ | $30.35 \%$ increase |
| 2010 | $\$ 1,611,039$ |  |


| 53- Supplies Category | FY21 <br> Revised <br> Budget | FY22 <br> Request | Variance |
| :---: | :---: | :---: | :---: |
| 533110 INSTRUCTIONAL SUPPLIES | \$1,029,904 | \$1,104,904 | \$75,000 |
| 539010 TEXTBOOKS \& PRINT MATER | \$242,542 | \$242,542 | \$0 |
| 533120 COMPUTER SUPPLIES-EDUCA | \$178,792 | \$178,792 | \$0 |
| 539012 BOOKS \& PERIODICALS | \$86,479 | \$86,479 | \$0 |
| 533111 SPECIAL PROGRAM SUPPLIES | \$59,591 | \$59,591 | \$0 |
| 531050 GENERAL SUPPLIES | \$39,471 | \$39,471 | \$0 |
| 531020 COPY MACHINE SUPPLIES | \$27,599 | \$27,599 | \$0 |
| 532030 MAINTENANCE SUPPLIES | \$23,715 | \$23,715 | \$0 |
| 539035 UNIFORMS \& PROTECTIVE C | \$17,900 | \$17,900 | \$0 |
| 531012 OFFICE SUPPLIES | \$17,764 | \$17,764 | \$0 |
| 533130 STUDENT ACTIVITY SUPPLI | \$17,136 | \$17,136 | \$0 |
| 535010 MEDICAL SUPPLIES | \$10,170 | \$10,170 | \$0 |
| Adjustments Unallocated |  | \$692,000 | \$692,000 |
| Other | \$390 | \$390 | \$0 |
|  | \$1,751,453 | \$2,518,453 | \$767,000 |

## Department Breakdown

53 total by coordinators/principals/other

## Supplies and Materials

Object Summaries

- OpenGov will have breakdown of 52 accounts

Vendor Information at Open Checkbook
https://www.brooklinema.gov/1346/Open-Government

- Checkbook Report
(3.) Other
(55* accounts)



## Other

Other accounts are defined as those expenses that are neither durable goods, nor traditional services provided by an outside entity. They are more loosely defined because they encompass a wide variety of costs; examples of this could include:

- Conference Fees
- Travel Expenses (mileage, hotels, rental cars, etc.)
- Dues and Memberships
- Example: The Director of Educational Technology and Information Science attends the annual Massachusetts School Library Association Conference held in Sturbridge, Massachusetts. This expense is charged to their budgeted Conference Fee line item.


## Other

$\checkmark$ Expenditures for transportation, meals, hotels and other travel expenses incurred by staff traveling within the Commonwealth. Per diems in lieu of reimbursement are also included in this grouping.
Seminar fees are not travel costs and should be classified as Professional and Technical Services.
Expenditures for memberships in professional and technical organizations.
Full costs of dues or membership fees should be charged here even if the cost includes tangible items such as a subscription to a journal.

55- Other Category

558080 GRANTS/DONATIONS GIVEN (SPED EDUC RESERVE)
551099 EDUCATION/TRAINING/CONF
558098 RESERVE FUND APPROPRIATE
(Financial Assistance to be distributed)
553010 PROFESSIONAL DUES/MEMBER
554062 LTD INSURANCE
554061 SCHOOL ATHLETICS INSURA

FY21 Revised
Budget
\$ 475,000
\$ 192,077
\$ 175,000
\$ 147,457
$\$ 45,000$
\$ 19,000

## Other

|  | BUDGET | \% Change Year over Year |
| :---: | :---: | :---: |
| 2022 | $\$ 1,053,534$ | $0.00 \%$ |
| 2021 | $\$ 1,053,534$ | $-4.42 \%$ decrease |
| 2020 | $\$ 1,102,213$ | $14.46 \%$ decrease |
| 2019 | $\$ 1,288,570$ | $20.78 \%$ decrease |
| 2016 | $\$ 1,626,557$ | $40.42 \%$ increase |
| 2015 | $\$ 1,158,325$ | $23.25 \%$ decrease |
| 2010 | $\$ 1,509,177$ | $302.90 \%$ increase |

## Other - Changes for FY 22

## - 554062 LTD INSURANCE

LTD Insurances is required for all employees who are not covered by Workers Compensation statute. Account recalculations has historically been updated every five years. Starting in FY 2018, we added $2.5 \%$. We are suspending the annual increase in FY 22 due to the turnover in staff.

## Other

Object Summaries

- OpenGov will have breakdown of 52 accounts

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https://www.brooklinema.gov/1346/Open-Government

- Checkbook Report
(4.) Utilities
(56* accounts)



## Utilities

Beginning in FY 20 and into FY 21, the district will begin to break out Utilities as we have two accounts that fall under this category and should be measured (Athletics and School Buildings).

561021 Gasoline - \$10,350;
FY $22 \quad \$ 7,350$
Single Vendor payment allocated by DPW

## Utilities

Object Summaries

- OpenGov will have breakdown of 52 accounts

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- Checkbook Report


## 5.) Equipment (capital) <br> (5A or 6A* accounts)



## Equipment (capital)

Capital accounts are used to monitor expenditures for eventual capitalization of fixed asset acquisitions.

Schools typically have expenditures to either replace or expand equipment used by students and employees in school buildings.

- Examples include furniture, kilns, and microscopes.

Capital accounts are used for durable goods that have an expected lifespan of more than one year, and/or have a cost of greater than \$15,000.

- Example: The Information Technology Services Department, as a part of its annual 5-Year computer replacement plan, leases approximately 350 Apple Computers and charges them to the IT Services Leased Computer Equipment line item


## Vendors Paid over \$10,000

FY 20HEWLETT PACKARD\$604,400
WELLS FARGO FINANCIAL ..... \$192,531HUB TECHNICAL LLC
HEWLETT PACKARDHEWLETT PACKARD\$142,378
CMS COMMUNICATIONS I\$28,163
CATALYST DATA SOLUTI\$23,100

## FY 21 as of $3 / 9$

HEWLETT PACKARD \$600,674 WELLS FARGO FINANCIAL \$192,531 APPLE INC $\$ 147,977$
HUB TECHNICAL LLC \$17,969

## Equipment (capital)

|  | BUDGET | \% Change Year over Year |
| :---: | :---: | :---: |
| 2022 | $\$ 1,209,290$ | $0.00 \%$ |
| 2021 | $\$ 1,209,290$ | $1.48 \%$ increase |
| 2020 | $\$ 1,191,685$ | $12.68 \%$ decrease |
| 2019 | $\$ 1,364,723$ | $3.75 \%$ increase |
| 2016 | $\$ 1,315,391$ | $165.53 \%$ increase |
| 2015 | $\$ 495,391$ | $47.24 \%$ increase |
| 2010 | $\$ 336,442$ |  |

## 5A-Equipment Category

5A0004 EDUCATIONAL EQUIPMENT BUDGET
5A0007 PERSONAL COMPUTERS - BUDGET
5A0017 LEASED COMPUTER EQUIPMENT
5A0022 BUD-MAINTENANCE EQUIPMENT

## FY21 Revised Budget

\$ 1,000
\$ 656,150
$\$ 533,540$
\$ 18,600

## Total Expense Budget

| Expense Budget | FY20 | FY21 | Supt Budget <br> Revision as of <br> March 18 | \$ Change <br> from FY 21 | \% Change <br> from FY 21 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Contracted Services | $\$ 11,699,864$ | $\$ 11,639,625$ | $\$ 14,381,903$ | $\$ 2,742,278$ | $23.56 \%$ |
| Supplies | $\$ 1,833,497$ | $\$ 1,751,453$ | $\$ 2,518,453$ | $\$ 767,000$ | $43.79 \%$ |
| Other Charges | $\$ 1,102,213$ | $\$ 1,053,534$ | $\$ 1,053,534$ | $\$ 0$ | $0.00 \%$ |
| Utilities | $\$ 10,350$ | $\$ 7,350$ | $\$ 7,350$ | $\$ 0$ | $0.00 \%$ |
| Equipment | $\$ 1,191,685$ | $\$ 1,209,290$ | $\$ 1,209,290$ | $\$ 0$ | $0.00 \%$ |
| Total Expense <br> Budget | $\$ 15,837,609$ | $\$ 15,661,252$ | $\$ 19,170,530$ | $\$ 3,509,278$ | $22.41 \%$ |

